METROPOLITAN AREA PLANNING COUNCIL

Town of Essex Economic Future Business Roundtable

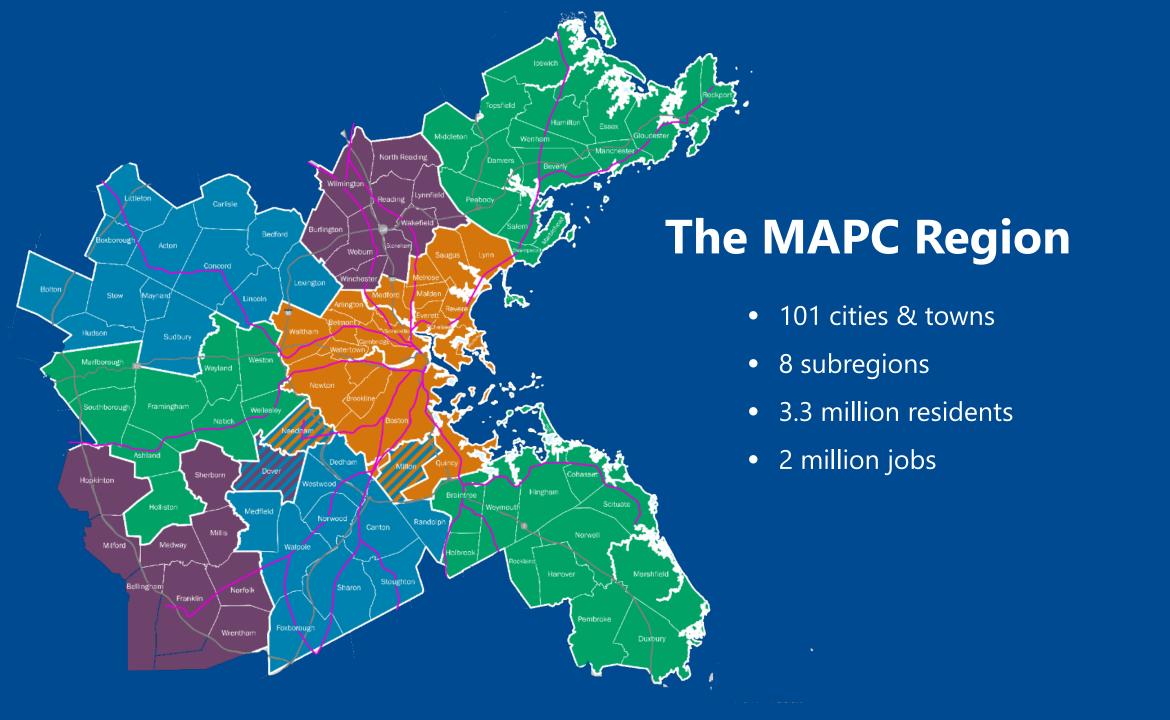
November 20th, 2019



Essex Economic Future

The Metropolitan Area Planning Council (MAPC) is the regional planning agency serving the people who live and work in the 101 cities and towns of Metropolitan Boston.



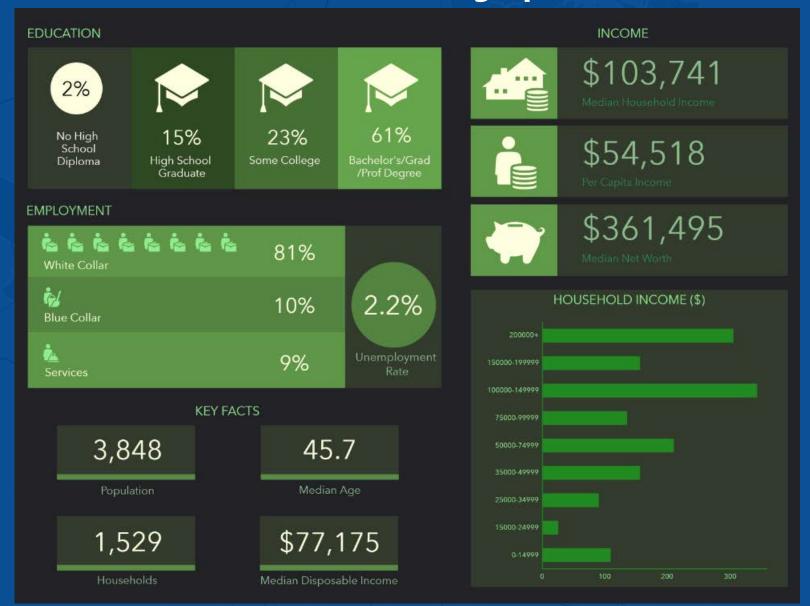


Essex Economic Future - Goals

- Create Economic Future Plan (EFP) for the Town to guide the town's goals and priorities for the next 5-10 years.
- Conduct a market assessment of the town and region to identify competitive advantages for Essex
- Engage the community to establish an economic development vision for the town
- Work with the Economic Development Committee (EDC) to create townwide economic development strategies.



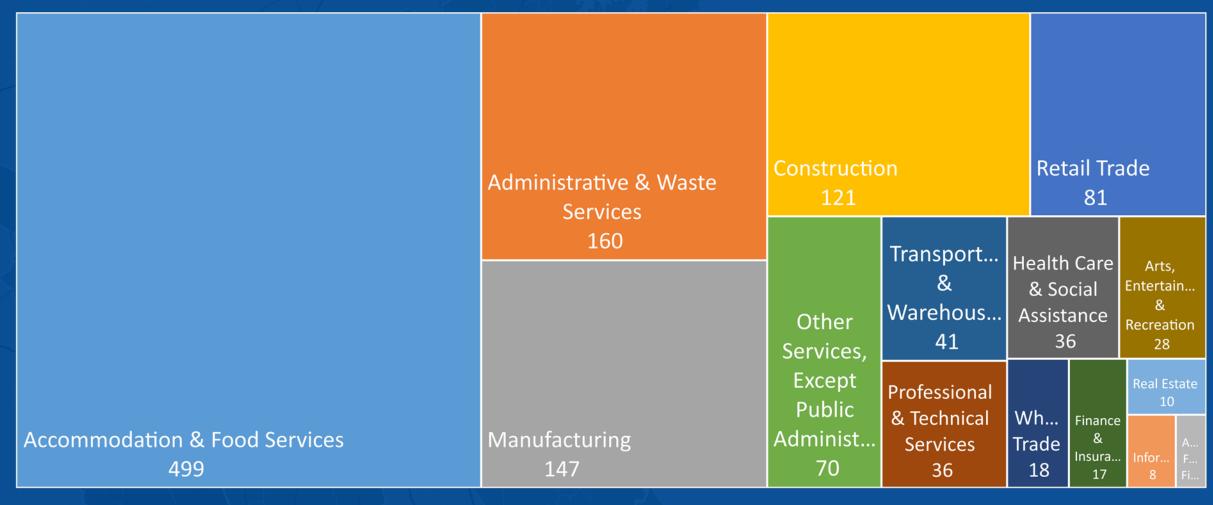
Essex Economic Future - Demographics



Population Summary		
2000 Total Population	3,267	
2010 Total Donulation	2 504	
2010 Total Population	3,504	
2019 Total Population	3,848	
2019 Group Quarters	0	
2023 Total Population	4,033	
2019-2023 Annual Rate	1.01%	
2019 Total Daytime		
Population	3,365	
Workers	1,640	
	4	
Residents	1,725	



Essex Economic Future– Average Employment in 2017









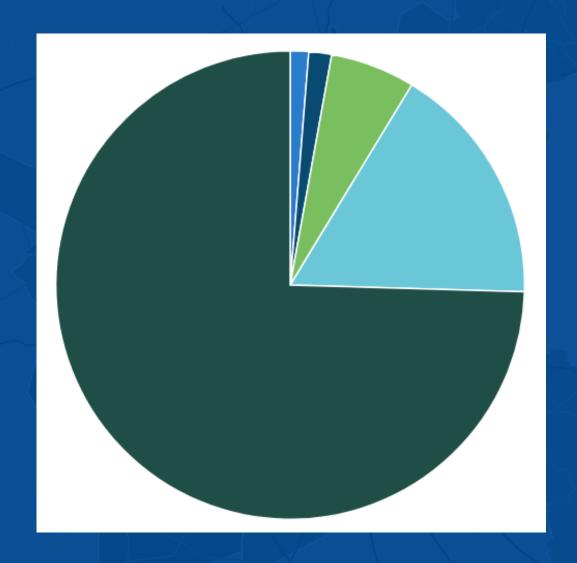
Essex Economic Future – Average Number of Firms and Wages (2017)

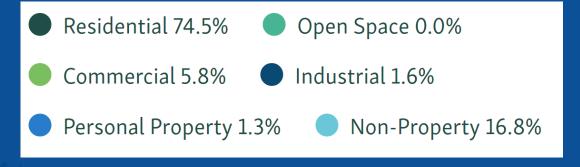
	9 Businesses	13 Other Services,	4	4 Transportation & Warehousing \$1,131	Admini Waste	17 strative & Services 999
5 Businesses	Wholesale Trade \$2,266 15	Except Public Administration \$1,495	Finance & Insurance \$1,239	10 Arts, Entertainment, & Recreation \$957	3 Agriculture, Forestry, Fishing & Hunting \$669	21 Retail Trade \$657
Information \$3,497	Businesses Professional & Technical Services \$1,751	26 Construction \$1,374	8 Manufacturi \$1,134	3 Real Estate \$763	18 Accommodation & Food Services \$493	Control Contro





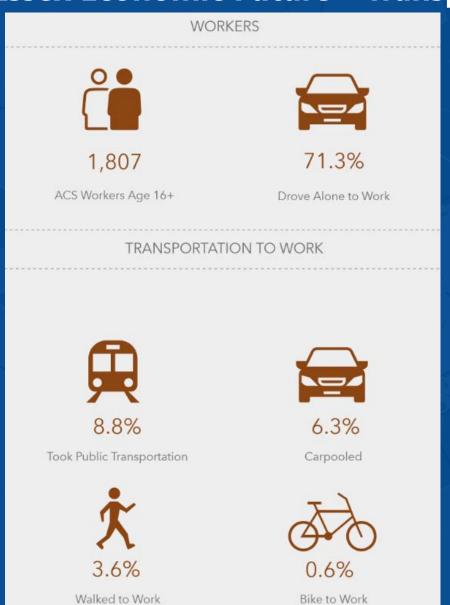
Essex Economic Future – Tax Revenue by Source

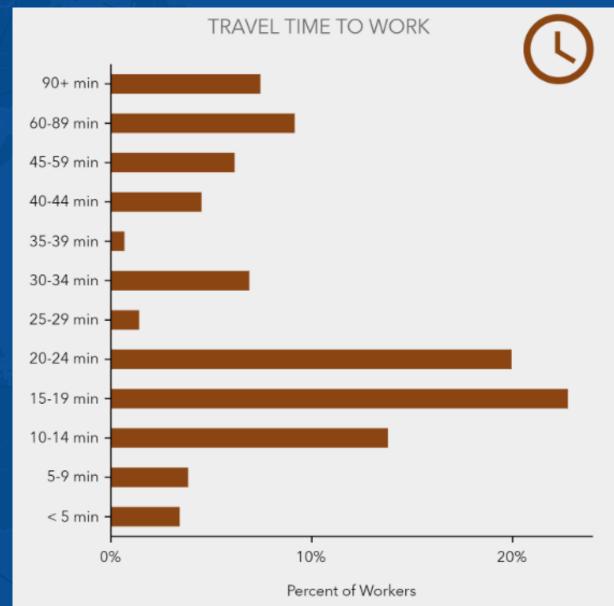






Essex Economic Future – Transportation to Work





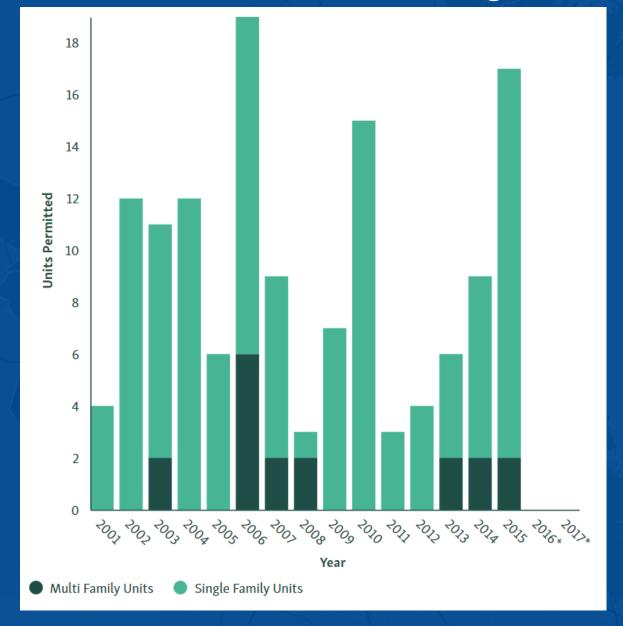


Essex Economic Future – Commuter Destination Analysis

Where Essex <u>Workers</u> Live in 2017 (All Jobs)					
	Count	Share			
All County Subdivisions	1,363	100.00%			
Gloucester city (Essex, MA)	232	17.00%			
Essex town (Essex, MA)	213	15.60%			
Beverly city (Essex, MA)	102	7.50%			
lpswich town (Essex, MA)	78	5.70%			
Hamilton town (Essex, MA)	74	5.40%			
Salem city (Essex, MA)	49	3.60%			
Peabody city (Essex, MA)	41	3.00%			
Rockport town (Essex, MA)	40	2.90%			
Danvers town (Essex, MA)	37	2.70%			
Haverhill city (Essex, MA)	37	2.70%			
All Other Locations	460	33.70%			

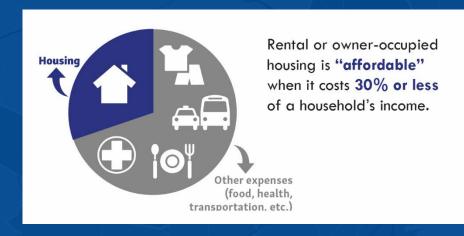
Where Essex <u>Residents</u> Work in 2017 (All Jobs)				
	Count	Share		
All County Subdivisions	1,721	100.00%		
Essex town (Essex, MA)	213	12.40%		
Beverly city (Essex, MA)	176	10.20%		
Gloucester city (Essex, MA)	155	9.00%		
Boston city (Suffolk, MA)	144	8.40%		
Danvers town (Essex, MA)	68	4.00%		
lpswich town (Essex, MA)	63	3.70%		
Manchester-by-the-Sea town (Essex, MA)	54	3.10%		
Peabody city (Essex, MA)	50	2.90%		
Salem city (Essex, MA)	50	2.90%		
Hamilton town (Essex, MA)	31	1.80%		
All Other Locations	717	41.70%		

Essex Economic Future – Housing Units Permitted



Housing Unit Summary	
2000 Housing Units	1,446
Owner Occupied Housing Units	63.3%
Renter Occupied Housing Units	27.5%
Vacant Housing Units	9.2%
2010 Housing Units	1,600
Owner Occupied Housing Units	62.1%
Renter Occupied Housing Units	25.6%
Vacant Housing Units	12.4%
2018 Housing Units	1,743
Owner Occupied Housing Units	61.6%
Renter Occupied Housing Units	25.9%
Vacant Housing Units	12.5%
2023 Housing Units	1,828
Owner Occupied Housing Units	62.6%
Renter Occupied Housing Units	24.8%
Vacant Housing Units	12.6%

Essex Economic Future – What is affordable?



COST BURDEN

Renters



50% of **owners** are cost burdened

Owners



38% of **owners** are cost burdened



Essex Economic Future – Essex Housing Unit Breakdown

1-Unit

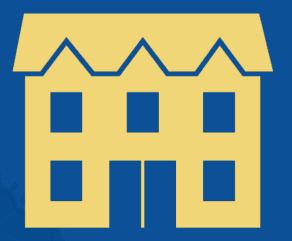
2-Unit

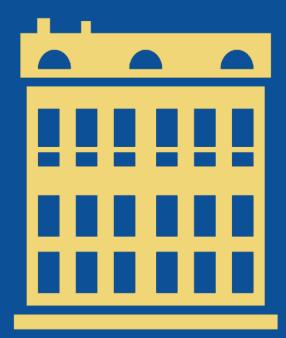
3- 9- Unit

10+ Unit









74%

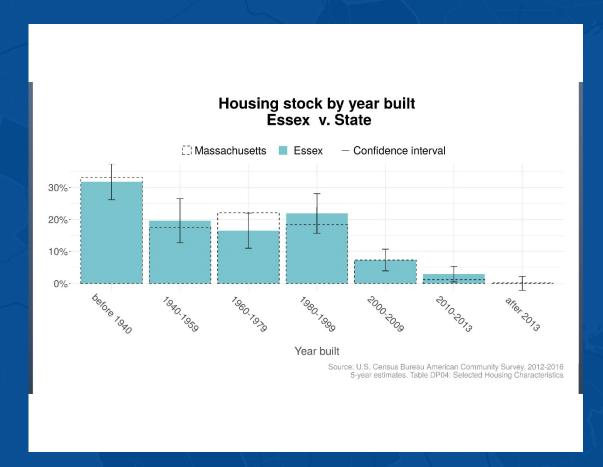
14%

6%

6%



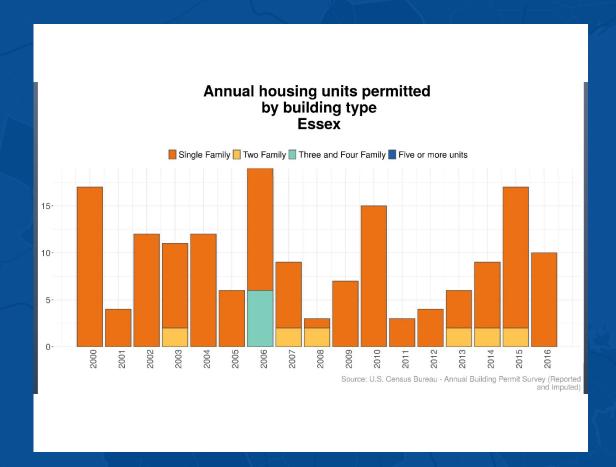
Essex Economic Future – Housing Stock Over Time



50% of housing units built before 1960



Essex Economic Future – Housing Stock Over Time



No multi-family units permitted since 2006



Essex Economic Future – Key Questions for Today

- 1. What do you like about Essex's downtown? How does the downtown positively affect your business?
- 2. How do Town services/processes positively affect your business?
- 3. How could the Town improve its services/processes? Are there opportunities for the Town to change certain processes or regulations to attract desired economic development?
- 4. Where should the town prioritize its economic development investments and what kind of economic development do you want to see in Essex?
- 5. Can and should the Town do more targeted marketing to specific businesses or developers?
- 6. Do you find that businesses in Essex do well in comparison to neighboring communities? Why or why not?
- 7. What issues have your employees brought up?



Essex Economic Future – Next Steps

- 1. Compile Biz Roundtable responses.
- 2. Hold the Open House on January 8th.
- 3. Completion of the Town Economic Development Survey.
- 4. Identify best practices amongst public/private initiatives as well as those in need of improvement.
- 5. Development of a townwide vision for economic development with goals and strategies.
- 6. Create an EDC five-year work plan that focuses on where the committee should focus its efforts.
- 7. Presentation of findings, community feedback, and recommendations to Town.

